



To whom it might concern

We are thrilled to share exciting news with our customers and partners. The Tecniplast Group is embarking on a transformative journey, with IWT (www.iwtpharma.com) and BioAir ATMP Solutions (www.bioairatmpsolutions.com/) joining forces, throughout 2025, to broaden the family of Cell & Gene products and applications for both hospital and pharmaceutical environments. This strategic alignment marks a new chapter of innovation and growth for the entire group.

As part of the Tecniplast family, IWT has established itself as a leader in developing, designing, manufacturing, and commissioning large equipment and complex automation systems in the LAS field. Over the past decade, IWT has successfully penetrated the demanding cGMP Pharma market with highly efficient cleaning solutions, demonstrating a commitment to excellence and innovation.

Since joining the Tecniplast Group in 2021, BioAir spa has distinguished itself with its expertise in designing and manufacturing Laminar Flow Technologies for Laboratory applications. With a dedicated and passionate team, BioAir swiftly forged ahead, establishing an "Advanced Therapies" division focusing on Cell & Gene practices for modern hospitals and amassing a solid reference list within a short span of time.

Recognizing the unique challenges posed by the complexity of the product, the dynamic nature of the business, and the diversity of the markets and applications, the Tecniplast Group has made the strategic decision to leverage IWT's and BioAir's combined expertise in managing capital equipment projects. This approach is designed to ensure the continued rapid and successful growth of the ATMP Division while addressing the evolving needs across various sectors.

The Advanced Therapies arena represents a pivotal area of investment for the Tecniplast Group, aligning with the emerging market trends detected by the historical business divisions. This collaboration marks a decisive step forward in our commitment to advancing personalized medicine and shaping the future of healthcare.

During the past Achema in June 2024, IWT officially unveiled its comprehensive Contamination Control Technologies portfolio, which includes cGMP Aseptic Isolators and Decontamination Pass-Through Chambers. These solutions perfectly integrate with BioAir's ATMP Isolation technologies, creating an expanded portfolio that will benefit from technical, industrial, and project management synergies, allowing us to address both hospital and industrial applications with renewed vigor.

In the latter part of 2024, we anticipate engaging in collaborative marketing and sales activities between IWT Pharma and BioAir ATMP Solutions.

We extend our gratitude for your continued partnership and support as we navigate this exciting phase of growth and innovation. Together, we are poised to redefine industry standards and pioneer breakthrough solutions in the field of Advanced Therapies.

Warm regards,

Tecniplast Group